

# AGRICULTURAL LABOR SURVEY – OCTOBER 2019

OMB No. 0535-0109  
 Approval Expires: 02/28/2022  
 Project Code: 956  
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**United States  
 Department of  
 Agriculture**



**NATIONAL  
 AGRICULTURAL  
 STATISTICS  
 SERVICE**

**USDA/NASS**

National Operations Division  
 9700 Page Avenue, Suite 400  
 St. Louis, MO 63132-1547  
 Phone: 1-888-424-7828  
 Fax: 1-855-415-3687  
 E-mail: [nass@nass.usda.gov](mailto:nass@nass.usda.gov)

Please make corrections to name, address and ZIP Code, if necessary.

The information you provide will be used for statistical purposes only. Your responses will be kept confidential and any person who willfully discloses ANY identifiable information about you or your operation is subject to a jail term, a fine, or both. This survey is conducted in accordance with the Confidential Information Protection provisions of Title V, Subtitle A, Public Law 107-347 and other applicable Federal laws. For more information on how we protect your information please visit: <https://www.nass.usda.gov/confidentiality>. Response to this survey is voluntary.

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State	POID	Tract	Subtr.
__	_____	__	__

1. [Verify name and mailing address of this operation. Make any corrections necessary (including the correct operation name) on the label and continue.]  [Check if name label verified]
2. Since June 1, 2019 have you or will you (name on label)--
  - a. grow any crops or cut hay?  
 [INCLUDE grains, row crops, oilseeds, fruits, nuts, vegetables (including strawberries and melon crops), nursery and greenhouse, Christmas trees, and other specialty crops.]  
 Yes [Go to page 2]                       No [Continue]
  - b. own or raise any livestock, poultry, bees or aquaculture?  
 [INCLUDE livestock and poultry owned, and any being raised under contract for someone else.]  
 Yes [Go to page 2]                       No [Continue]
  - c. sell any agricultural products?  
 Yes [Go to page 2]                       No [Continue]
  - d. receive government agricultural payments? [EXCLUDE government payments received as a landlord.]  
 Yes [Go to page 2]                       No [Continue]
  - e. have more than 19 acres of idle cropland or more than 99 acres of pastureland?  
 Yes [Go to page 2]                       No [Go to page 11]

3. Are the day-to-day decisions for this operation made by one individual, a hired manager, or partners? (Check one)

- One individual - (Go to Section 1 on Page 3)
- A hired manager - (Go to Section 1 on Page 3)
- Partners - (Continue)

**For Office Use Only**

**R. Unit**

9921

**SUB**

9941

**June 1**

9930

<b>Number</b>

4. How many individuals are involved in the day-to-day decisions of this operation?.....

Enter the number of partners. Include the partner named on the label. Partners jointly operate land and share in decision making. Do not include landlords and tenants as partners.

5. Please identify the other person(s) in this partnership, then go to Section 1, Page 3. (Verify partners' names and make necessary corrections if names have already been entered.)

Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Phone: (     ) - \_\_\_\_\_

Did this partner also operate land individually on June 1, 2019?  
 Yes                       No

Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Phone: (     ) - \_\_\_\_\_

Did this partner also operate land individually on June 1, 2019?  
 Yes                       No

Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Phone: (     ) - \_\_\_\_\_

Did this partner also operate land individually on June 1, 2019?  
 Yes                       No

Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Phone: (     ) - \_\_\_\_\_

Did this partner also operate land individually on June 1, 2019?  
 Yes                       No

For Office Use Only
<b>Stratum</b>
9922
<b>Ind. Op</b>
9924

For Office Use Only
<b>Stratum</b>
9923
<b>Ind. Op</b>
9924

For Office Use Only
<b>Stratum</b>
9927
<b>Ind. Op</b>
9924

For Office Use Only
<b>Stratum</b>
9928
<b>Ind. Op</b>
9924

Office Use Only	599	10
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## Section 1 - PAID WORKERS for October

October 2019

S	M	T	W	Th	F	S
		1	2	3	4	5
<b>6</b>	<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>	<b>12</b>
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

1. Did this operation have anyone on the payroll to do agricultural work the week of October 6th through October 12th?

## INCLUDE:

- Workers directly hired and paid by the farm operation, regardless of method of pay (salaried, hourly, piece rate, etc.)
- Part-time workers, paid family members, and hired managers
- Workers on paid leave

## EXCLUDE:

- Contract and custom workers
- Workers primarily engaged in retail sales or value-added work (material alteration of products - production of jam, wine, cheese, cider, etc.)

600

- 1  Yes [Continue]
- 3  No [Go to page 6]
- 2  Don't Know [Go to page 6]

2. How many workers did you have on payroll to do agricultural work the week of October 6th through October 12th?.....

TOTAL NUMBER
660

3. In 2019, how many of these total paid workers for that week will be paid by this operation for 150 days or more of work?.....

NUMBER OF WORKERS
700

**Section 1 - PAID WORKERS for October** (continued)

4. Fill out the table below for the workers paid to do agricultural work the week of October 6th through October 12th. Report workers who fall under the same worker code on a single line.

- Record each worker only once
- Report only one week of hours and wages for the reference week
- Base wages are the minimum amount guaranteed
- Bonus wages include performance pay, hazard pay, and other regularly paid bonuses, etc. that are paid in addition to base wages
- Overtime wages are for hours identified as paid overtime, if no regulations apply

**INCLUDE:**

- Workers directly hired and paid by the farm operation, regardless of method of pay (salaried, hourly, piece rate, etc.)
- Part-time workers, paid family members, and hired managers
- Workers on paid leave (sick or vacation) (include typical hours and wages for the week)

**EXCLUDE:**

- Contract and custom workers
- Workers primarily engaged in retail sales or value-added work (material alteration of product - production of jam, wine, cheese, cider, etc.)

Enter the Worker Code from Page 5	Number of Paid Workers that week	Total Hours Worked that week	Total Gross Wages Paid that week (Dollars)	How much of the Total Gross Wages Paid that week were....		
				Total Base Wages (Dollars)	Total Bonus Wages (Dollars)	Total Overtime Wages (Dollars)
Example: 12	60	3000	\$42,000	\$36,000	\$6,000	\$0
Example: 32	2	100	\$1,500	\$1,400	\$0	\$100
Example: 13	4	170	\$2,120	\$1,920	\$200	\$0
611	612	613	614	620	627	628
611	612	613	614	620	627	628
611	612	613	614	620	627	628
611	612	613	614	620	627	628
611	612	613	614	620	627	628
611	612	613	614	620	627	628
611	612	613	614	620	627	628
611	612	613	614	620	627	628

Office Use Only – Completion Code Usability

1 – Incomplete, Has Labor  
2 – Incomplete, Unknown  
3 – No Labor

698

599

7

## Worker Code for Sections 1 and 2

Code	Work Hired to Do
<b>FIELD WORKERS</b>	
11	<b>Agricultural Equipment Operators - Crop, Nursery and Greenhouse:</b> Drive and control farm equipment to till soil and to plant, cultivate, and harvest crops.
12	<b>Farmworkers - Crop, Nursery and Greenhouse:</b> Manually plant, cultivate, and harvest vegetables, fruits, nuts, horticultural specialties, field crops, Christmas trees and short rotation woody crops. Use hand tools, such as shovels, trowels, hoes, tampers, pruning hooks, shears, and knives. Duties may include tilling soil and applying fertilizers; transplanting, weeding, thinning, or pruning crops; applying pesticides; or cleaning, grading, sorting, packing, and loading harvested products. May construct trellises, repair fences and farm buildings, or participate in irrigation activities.
13	<b>Graders And Sorters - Crop, Nursery and Greenhouse Products:</b> Grade, sort, or classify agricultural crops by size, weight, color or condition.
14	<b>Hand Packers And Packers - Crop, Nursery and Greenhouse Products:</b> Pack or package by hand a wide variety of products and materials.
15	<b>All Other Field Workers:</b> All agricultural workers working with crops, nursery or greenhouse products not included in codes 11-14.
<b>LIVESTOCK WORKERS</b>	
20	<b>Agricultural Equipment Operators – Farm, Ranch, and Aquacultural Animals:</b> Drive and control heavy farm equipment while attending to live farm, ranch, or aquacultural animals and in harvest of unprocessed animal products.
21	<b>Farmworkers - Farm, Ranch, and Aquacultural Animals:</b> Attend to live farm, ranch, or aquacultural animals including cattle, sheep, swine, goats, horses and other equines, poultry, finfish, shellfish, and bees. Duties may include feeding, watering, herding, milking, grazing, castrating, branding, de-beaking, weighing, catching, and loading animals. May conduct simple exams; maintain records; assist in births; and administer medications, vaccinations, or insecticides. May clean and maintain animal housing areas.
22	<b>Graders And Sorters - Farm, Ranch, and Aquacultural Animal Products:</b> Grade, sort, or classify unprocessed food and other agricultural products by size, weight, color, or condition.
23	<b>Hand Packers And Packers - Farm, Ranch and Aquacultural Animal Products:</b> Pack or package by hand a wide variety of products and materials.
24	<b>All Other Livestock Workers:</b> All agricultural workers working with farm, ranch and aquacultural animals or products not included in codes 20 – 23.
<b>SUPERVISORS</b>	
31	<b>Farmers, Ranchers and Other Agricultural Managers:</b> Plan, direct, or coordinate the management or operation of farms, ranches, greenhouses, aquacultural operations, nurseries, tree farms, or other agricultural establishments.
32	<b>First-Line Supervisors of Farm Workers:</b> Directly supervise and coordinate the activities of agricultural, aquacultural, and related workers.
<b>OTHER WORKERS</b>	
41	<b>Agricultural Inspectors:</b> Inspect agricultural commodities, processing equipment and facilities, and aquacultural operations, to ensure compliance with regulations and laws governing health, quality, and safety.
42	<b>Animal Breeders:</b> Select and breed animals according to their genealogy, characteristics, and offspring.
43	<b>Pesticide Handlers and Sprayers:</b> Mix or apply pesticides, herbicides, fungicides, or insecticides through sprays, dusts, vapors, soil incorporation, or chemical application to all crops including nursery and greenhouse products and facilities, and livestock, and livestock facilities. Usually requires specific training and state or federal certification. Excludes pilots who dust or spray crops from aircraft.
44	<b>Any Other Worker Not Listed Above:</b> Including, but not limited to, mechanics, shop workers, truck drivers, accountants, bookkeepers, office workers. Excluding contract & custom workers, retail workers, and "value-added" workers.

## Section 2 - PAID WORKERS for July

## July 2019

S	M	T	W	Th	F	S
	1	2	3	4	5	6
<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>	<b>12</b>	<b>13</b>
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

1. Did this operation have anyone on the payroll to do agricultural work the week of July 7th through July 13th?

## INCLUDE:

- Workers directly hired and paid by the farm operation, regardless of method of pay (salaried, hourly, piece rate, etc.)
- Part-time workers, paid family members, and hired managers
- Workers on paid leave

## EXCLUDE:

- Contract and custom workers
- Workers primarily engaged in retail sales or value-added work (material alteration of products - production of jam, wine, cheese, cider, etc.)

600

- 1  Yes [Continue]
- 3  No [Go to page 8]
- 2  Don't Know [Go to page 8]

2. How many workers did you have on payroll to do agricultural work the week of July 7th through July 13th?.....

TOTAL NUMBER
660

3. In 2019, how many of these total paid workers for that week will be paid by this operation for 150 days or more of work?.....

NUMBER OF WORKERS
700

## Section 2 - PAID WORKERS for July (continued)

4. Fill out the table below for the workers paid to do agricultural work the week of July 7th through July 13th. Report workers who fall under the same worker code on a single line.

- Record each worker only once
- Report only one week of hours and wages for the reference week
- Base wages are the minimum amount guaranteed
- Bonus wages include performance pay, hazard pay, and other regularly paid bonuses, etc. that are paid in addition to base wages
- Overtime wages are for hours identified as paid overtime, if no regulations apply

**INCLUDE:**

- Workers directly hired and paid by the farm operation, regardless of method of pay (salaried, hourly, piece rate, etc.)
- Part-time workers, paid family members, and hired managers
- Workers on paid leave (sick or vacation) (include typical hours and wages for the week)

**EXCLUDE:**

- Contract and custom workers
- Workers primarily engaged in retail sales or value-added work (material alteration of product - production of jam, wine, cheese, cider, etc.)

Enter the Worker Code from Page 5	Number of Paid Workers that week	Total Hours Worked that week	Total Gross Wages Paid that week (Dollars)	How much of the Total Gross Wages Paid that week were....		
				Total Base Wages (Dollars)	Total Bonus Wages (Dollars)	Total Overtime Wages (Dollars)
Example: 12	60	3000	\$42,000	\$36,000	\$6,000	\$0
Example: 32	2	100	\$1,500	\$1,400	\$0	\$100
Example: 13	4	170	\$2,120	\$1,920	\$200	\$0
611	612	613	614	620	627	628
611	612	613	614	620	627	628
611	612	613	614	620	627	628
611	612	613	614	620	627	628
611	612	613	614	620	627	628
611	612	613	614	620	627	628
611	612	613	614	620	627	628
611	612	613	614	620	627	628

Office Use Only – Completion Code Usability

1 – Incomplete, Has Labor 2 – Incomplete, Unknown 3 – No Labor	698
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### Section 3 - PAID WORKERS in 2019

1. During 2019, what was or will be the largest number of hired workers on the payroll on any one day?

INCLUDE:

- Workers directly hired and paid by the farm operation, regardless of method of pay (salaried, hourly, piece rate, etc.)
- Part-time workers, paid family members, and hired managers
- Workers on paid leave

EXCLUDE:

- Contract and custom workers
- Workers primarily engaged in retail sales or value-added work.....278 <sup>3</sup>

NONE

<b>Largest Number of Workers in 2019</b>
277

2. During 2019, did or will this operation have any H-2A temporary agricultural workers on the payroll?

The H-2A program allows agricultural employers who anticipate a shortage of domestic workers to bring non-immigrant foreign workers to the U.S. to perform agricultural labor or services of a temporary or seasonal nature.

279 <sup>1</sup>  Yes

<sup>3</sup>  No

<sup>2</sup>  Don't Know



### Section 4 - VALUE of SALES

1. Please classify this operation in terms of total gross value of sales (Be sure sales represent only 2018 and earlier years' production.)

- Considering:
- Sales of all crops, livestock, poultry, and livestock products (milk, eggs, etc.) sold in 2018.
  - The value of product removed for all crops, livestock, and poultry produced under contract in 2018.
  - Sales of all miscellaneous agricultural products in 2018.
  - All government agricultural payments received in 2018.
  - Landlord's share of government payments and crops sold in 2018.

a. What code represents total gross value of sales, including government agricultural payments?

Total Value	GVS Code
'None' during 2018.....	99 <input type="checkbox"/>
\$ 1 ---- \$ 999 .....	1 <input type="checkbox"/>
\$ 1,000 ---- \$ 2,499 .....	2 <input type="checkbox"/>
\$ 2,500 ---- \$ 4,999 .....	3 <input type="checkbox"/>
\$ 5,000 ---- \$ 9,999 .....	4 <input type="checkbox"/>
\$ 10,000 ---- \$ 24,999 .....	5 <input type="checkbox"/>
\$ 25,000 ---- \$ 49,999 .....	6 <input type="checkbox"/>
\$ 50,000 ---- \$ 99,999 .....	7 <input type="checkbox"/>
\$ 100,000 ---- \$ 249,999 .....	8 <input type="checkbox"/>
\$ 250,000 ---- \$ 499,999 .....	9 <input type="checkbox"/>
\$ 500,000 ---- \$ 999,999 .....	10 <input type="checkbox"/>
\$ 1,000,000 ---- \$ 2,499,999 .....	11 <input type="checkbox"/>
\$ 2,500,000 ---- \$ 4,999,999 .....	12 <input type="checkbox"/>
\$ 5,000,000 and over .....	13 <input type="checkbox"/>

  

GVS Code
550

b. Does the GVS (gross value of sales) Code in Code Box 550 equal '1' or '99'?

- Yes - (Continue)                       No - (Go to page 10, Item 2.)

c. Record all 2019 crops, land uses, and livestock or poultry now on the total acres operated, then go to page 10, Item 2.

<b>Land Use</b>	ACRES	<b>Field Crops Intended For Harvest</b>	ACRES	<b>Other Crops</b>	ACRES
CRP/WRP .....		.....		Cut Christmas Trees .....	
Idle Cropland .....		.....		.....	
Summer Fallow .....		.....		.....	
.....		.....		.....	
<b>Government Payments</b>	WHOLE DOLLARS	<b>Fruits/Nuts</b>	ACRES	<b>Livestock</b>	NUMBER
CRP/WRP Payments .....		.....		Cattle – Dairy.....	
Other Gov't Payments .....		.....		Cattle – Other.....	
.....		.....		Chickens.....	
<b>Pasture/Rangeland</b>	ACRES	.....		Hogs.....	
Cropland Used Only For Pasture .....		.....		Horses.....	
Permanent Pasture .....		<b>Vegetables/Melons</b>	ACRES	Mules/Burros .....	
Woodland Pasture .....		.....		.....	
.....		.....		.....	
<b>Aquaculture</b>	NUMBER	.....		.....	
Acres of Ponds in Use .....		<b>Berries</b>	ACRES	.....	
Foodsize/Stockers .....		.....		.....	
Fingerlings/Broodfish .....		.....		.....	
Trout Eggs .....		.....		.....	

  

Office Use
TOTAL POINTS
552
PASTURE POINTS
554

**Section 4 - VALUE of SALES (continued)**

2. Of the farm or ranch income reported, which of these categories represents the largest portion of the gross income from this operation?

**Code**

- 1 – **Grains, Oilseeds, Dry Beans, and Dry Peas** ..... 1   
(corn, flaxseed, grain silage and forage, grains and oilseeds, popcorn, rice, small grains, sorghum, soybeans, sunflowers, straw, etc.)
- 2 – **Tobacco** ..... 2
- 3 – **Cotton and Cottonseed** ..... 3
- 4 – **Vegetables, Melons, Potatoes and Sweet Potatoes** ..... 4   
(beets, cabbage, cantaloupes, pumpkins, sweet corn, tomatoes, watermelons, vegetable seeds, etc.)
- 5 – **Fruit, Tree Nuts and Berries** ..... 5   
(almonds, apples, blueberries, cherries, grapes, hazelnuts, kiwifruit, oranges, pears, pecans, strawberries, walnuts, etc.)
- 6 – **Nursery, Greenhouse, Floriculture and Sod** ..... 6   
(bedding plants, bulbs, cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery, sod, etc.)
- 7 – **Cut Christmas Trees and Short Rotation Woody Crops** ..... 7
- 8 – **Other Crops and Hay, CRP and Pasture** ..... 8   
(grass seed, hay and grass silage, hops, maple syrup, mint, peanuts, sugarcane, sugarbeets, CRP, etc.)
- 9 – **Hogs and Pigs** ..... 9
- 10 – **Milk and Other Dairy Products from Cows** ..... 10
- 11 – **Cattle and Calves** ..... 11   
(beef and dairy cattle for breeding stock, fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc.)
- 12 – **Sheep, Goats, and their Products** ..... 12   
(wool, mohair, milk and cheese)
- 13 – **Horses, Ponies, and Mules** ..... 13   
(burros and donkeys)
- 14 – **Poultry and Eggs** ..... 14   
(broilers, chickens, turkeys, ducks, eggs, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc.)
- 15 – **Aquaculture** ..... 15   
(catfish, trout, ornamental and other fish, mollusks, crustaceans, etc.)
- 16 – **Other Animals and Other Animal Products** ..... 16   
(honey bees, honey, rabbits, fur-bearing animals, semen, manure, other animal specialties, etc.)

<b>Farm Type Code</b>
551



## Section 5 - CHANGE in OPERATOR

Complete this section only if you answered "NO" for all questions in item 2 on the face page.

1. Has the operation named on the label been sold, rented, or turned over to someone else?

Yes - Go to item 2       No - Go to a

a. Will the land be used for any agricultural purpose by you (the operator), or anyone else in the next year? (INCLUDE growing crops or raising livestock.)

Yes       Don't Know       No

(Regardless of answer to above, write a note to explain the situation, then go to page 12.)

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2. Please provide the following information for the operation that has taken over the land:

Operation Name: \_\_\_\_\_

Operator Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: (\_\_\_\_\_) - \_\_\_\_\_

3. Was this new operation, reported in item 2, in business before June 1, 2019?

Yes - Go to page 12       No - Continue

4. Is this new operation managed?

Yes - Go to page 12       No - Continue

5. Were any individuals associated with the new operation, reported in item 2 above, operating land individually before June 1, 2019?

Yes - Go to page 12       No - Go to page 12

**Section 6 - CONCLUSION**

1. Do you (the operator named on the label) make any day-to-day decisions for another farm or ranch?

- Yes - Continue                       No - Go to Comments

a. What is the name of the other operation(s)? .....

Operation Name: _____
Address: _____
City: _____ State: _____ ZIP: _____
Phone: (____) _____

[ENUMERATOR NOTE: IF ADDITIONAL OPERATION IS INDIVIDUAL OR PARTNERSHIP, answer item 2 below and complete a separate questionnaire for the additional operation.]

2. Was this additional operation in business before June 1, 2019?

- Yes - Continue                       No - Continue

**Comments:**

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3. Survey Results: To receive the complete results of this survey on the release date go to [www.nass.usda.gov/Surveys/Guide\\_to\\_NASS\\_Surveys/](http://www.nass.usda.gov/Surveys/Guide_to_NASS_Surveys/)

To have a brief summary emailed to you at a later date, please enter your email address.

1095
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Respondent Name:	9911 Phone: (    ) _____ - _____	9910    MM    DD    YY Date:  _ _    _ _    _ _
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**Thank you for your help**

OFFICE USE ONLY										
Response		Respondent		Mode		Enum.	Eval.	Change	Office Use for POID	
1-Comp	9901	1-Op/Mgr	9902	1-PASI (Mail)	9903	9998	9900	9985	9989	
2-R		2-Spouse		2-PATI (Tel)					_____ - _____ - _____	
3-Inac		3-Acct/Bkpr		3-PAPI (Face-to-Face)						
4-Office Hold		4-Partner		6-Email						
5-R – Est		9-Other		7-Fax						
6-Inac – Est				19-Other						
7-Off Hold – Est										
									Optional Use	
									9907	9908
									9906	9916
S/E Name										